

Leader in Modern Scale-Out Storage

Company

Qumulo, headquartered in Seattle, the leader in modern scale-out storage, enables enterprises to manage and store enormous numbers of digital assets through real-time analytics built directly into the file system. Qumulo Core is a software-only solution designed to leverage the price/performance of commodity hardware coupled with the modern technologies of flash, virtualization and cloud. Qumulo was founded in 2012 by the inventors of scale-out NAS, and has attracted a team of storage innovators from Isilon, Amazon Web Services, Google and Microsoft. Qumulo has raised \$130 million in four rounds of funding from leading investors. For more information, visit www.qumulo.com.

Products

Qumulo Core is a modern scale-out storage system designed from the ground up for the new era of multi-petabyte data scale on premises and in the cloud. Qumulo Core stores tens of billions of files with scalable throughput and is the only product that provides real-time visibility and control for file systems at petabyte scale. Storage administrators can instantly see usage, activity and throughput at any level of the unified directory structure, no matter how many files in the file system, allowing them to pinpoint problems and effectively manage how storage is used.

Qumulo's QC-Series hybrid storage appliances are file and object-based storage solutions that contain a mix of solid state drives (SSDs) and hard disk drives (HDDs). The QC-Series appliance family provides a starting capacity of 96TB to over 2PB of raw storage and linearly scales to support tens of billions of files and objects and hundreds of PBs of data. The QC-Series appliances are built on industry-standard commodity hardware that is provided by Qumulo.

Qumulo Core is also available on HPE Apollo servers, offering flexibility for enterprise customers that want next-generation scale-out file and object storage software for on-premises or private cloud workloads.

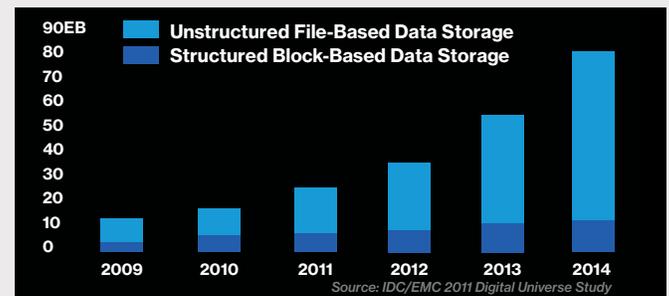
Customers

Qumulo's modern scale-out storage is ideal for high performance unstructured data workloads. These include video and animation rendering, transcoding, and streaming media in Media & Entertainment, genomics and proteomics research in Bio-IT/Life Sciences, student work and research, faculty and staff content and public access in Higher Education, seismic processing in Oil & Gas exploration, telco/cable/satellite, earth sciences, automotive and large scale internet. Qumulo provides customers with modern scale-out storage that is both read and write optimized, has high sequential and transactional performance, and is ideal for large and small file sizes. Customers that want a software-only, next-generation storage solution designed to be deployed on-premises, on third-party hardware or in the cloud.

MORE THAN **70%** OF THE DIGITAL UNIVERSE IS CREATED BY **INDIVIDUALS** BUT **ENTERPRISES** STORE, PROTECT AND MANAGE **80%**

Data production will be 44 times greater in 2020 than it was in 2009.

"The management and organization of file based information will become the primary task for many storage administrators in corporate datacenters, and this shift will have a significant impact on how companies assess storage solutions in terms of systems' performance, operational efficiency, and file services intelligence." — IDC



MILESTONES

- 2017:** Qumulo raises \$30M fourth round funding
- 2016:** Qumulo launches HPE appliances powered by Qumulo Core; raises \$32.5M third round funding; launches Qumulo Core 2.0 software and new QC-Series appliances
- 2015:** Qumulo raises \$40M second round funding; launches modern scale-out storage.
- 2014:** Qumulo begins shipping Qumulo hybrid storage appliances to customers.
- 2013:** Qumulo installs first customer storage system in production.
- 2012:** Qumulo founded and raises \$27M to pioneer the new category of data-aware scale-out storage.

LEADERSHIP

- Bill Richter**, CEO
- Peter Godman**, Co-Founder & CTO
- Neal Fachan**, Co-Founder & Chief Scientist
- Matthew Frey**, CFO
- Mary Godwin**, VP of Operations
- Karim Fanous**, VP of Engineering
- Eric Scollard**, VP of Worldwide Sales
- Jay Wampold**, VP of Marketing

INVESTORS

Allen & Company, Highland Capital, Kleiner Perkins Caufield & Byers, Madrona Venture Group, Northern Light Venture Capital, Top Tier Capital Partners, Tyche Partners, Valhalla Partners